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Wood Fence Repair



By Joseph Prescia

American Joe
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*"April showers
bring May
flowers"*



WHAT CAN YOU DO?

- If you like to garden, proper soil balance is key to a bumper crop.
- A drip system works better in a garden than a sprinkler because roots are encouraged to grow deeper.
- When the rains slow down, the lawn sprinkler needs to be ready to pick up the slack.
- Call American Joe if things get too hard to handle by yourself.

April winds are known to damage fences more than any other month. Wood posts slowly rot at the ground level. Along comes an April wind and you notice it for the first time as the fence rocks back and forth.

Tear Down the Fence?

One or two rotten posts can easily be replaced with a new 4x4 wood post. Every wood post was originally set in concrete. In order to properly set a new post in the same space, the old post must be dug out, including the concrete in the ground that goes 2 feet deep. 16 feet of fence

usually needs to be dismantled for each post that needs to be replaced (8 feet on either side of the post). Then the new post can be set 2 feet into the ground with new concrete. Most of the time repairing the fence makes more sense than complete replacement.



Wood Gates

Wood gates usually require the most maintenance. This frequently moving part becomes warped with all the outside weather and needs to be adjusted or repaired. Galvanized framing is the best choice for those who prefer a wood picket fence.

Metal Posts

Depending upon your fence design, you can usually use metal rigid posts instead of 4x4 wood posts. This can bring several more years of life to your wood picket fence.

The Blame Game

By Joseph Prescia

ACCEPTING personal responsibility appears to be less and less popular lately in an atmosphere of "bailouts." Let me be the first to tell you that I do not believe in passing the buck to someone else. If someone is not satisfied with the services of "American Joe" I feel personally responsible, even if I didn't personally make the mistake. I started this company almost 13 years ago by myself. For a long time I

thought no one could do the job as well as I could, so I refused to hire people to help me. The problem was that American Joe could not grow with that philosophy. We were becoming an elite company to a handful of customers. I was wrong. I was actually able to find people who were much more qualified than I was in certain areas. I quit the "tech" job and became a "manager" and the company immediately grew double digits for 5 years in a row.



I learned several valuable lessons:

1. I had to grow before the company could grow.
2. If I accept blame for all mistakes our company will figure out how to improve and do it better next time.
3. Growth takes several team players working toward a common goal.
4. I now love it when the customer tells us we blew it because they are giving us a chance to improve.



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- Carpentry Repair
- Drywall Repair
- Lawn Sprinklers
- Ceramic Tile
- Emergency Repairs



Pueblo's Professional Handyman!

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